



PERSON SPECIFICATION

Post: **Sales Executive**

Essential Criteria

All applicants will be expected to meet the entire criterion.

- A minimum of two years field-sales experience
- Experience of working within the telecommunications/ICT industry
- Full Driving Licence

Demonstrable skills in the following areas:

- Proven Sales Track Record
- Ability to Manage and Develop Sales Territory, including existing and Key Accounts
- Excellent Communication Skills
- Understanding of telephony/IT Data solutions and combined services
- Desire to learn
- Self-motivation and drive
- Computer Literate